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# THINGS TO KNOW FOR

## MAY 2021



### **We are OPEN for more business!**

#### **We are ready!**

We have been busy building out our business structure to support growing our business and.....

#### **We are excited to confidently expand to more clients!**

With 3 Investment Advisors / Insurance Advisors we are able to provide expert and holistic advice regardless of where you are in your life cycle, to even more clients like you

Our 'optimal fit' is with clients 40-65 years of age, income earners with investable assets of \$150,000+ that are seeking a proven process, providing direction to their financial future, while preserving peace of mind – our level of advice is a best fit for people with a need for tailored solutions so we do see clients outside of these general parameters as well

We are passionate about educating, enriching, and empowering our clients to be financially independent. As we hope you have grown to realize, we research, develop and implement innovative approaches to our clients individual financial planning needs

With that in mind and because you have helped in making us successful, please tell your family, friends and co-workers about us! Please spread the word that Flagstone Financial Group is growing!

***“All good businesses are personal. The best businesses are very personal.”***  
**– Mark Cuban**



## Recognitions!

**Award Winning Office – we are so proud and appreciative! Results pending!**

Once again, on a **Local** level Flagstone Financial Group has been nominated in 3 categories in the **myFM Spirit of Strathroy-Caradoc Awards**. We are thrilled our community and clients have nominated and have voted for us in:

- (1) Top Investment Company/Advisor,
- (2) Top Local Business for Customer Service, and
- (3) Top Insurance Agent/Broker



Additionally, and on a **National** level, we have been nominated as a finalist in the **Wealth Professional Awards for 2021**, in the category of Engagement, Loyalty and Client Care. Winners will be announced in early June!



## Refreshed Website – May 2021

**Your Pathway to Success**

Visit our new and refreshed website at

<https://www.flagstonefinancialgroup.com/>



**Clarify. Simplify. Achieve.**



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## Federal Budget 2021

“A Recovery Plan for Jobs, Growth and Resilience”

### Highlights of Proposed Changes we feel is important to our clients

- No changes to the capital gains inclusion rate, principal residence exemption, family wealth tax
- No change to TFSA saving limits
- No changes to individual income tax rates
- Increasing Old Age Security benefits for seniors aged 75 and older
- Providing additional weeks of COVID-19 recovery benefits and tax treatment
- Establishing a Canada-Wide early learning and child care system
- Interest free loans for Retrofits

The budget does not provide many revenue-raising tax measures and we will need to see how we are going to pay for all the stimulus they are suggesting. This is the largest spending budget in Canadian history.

101.4 BILLION in New Spending

\$1 TRILLION in Federal Debt

\$354.2 BILLION Deficit (2020-2021 Fiscal Year)

\$154.7 BILLION Deficit (2021-2022 Fiscal Year)

**See full 2021 Federal Budget details at:**

<https://www.canada.ca/en/department-finance/news/2021/04/budget-2021-a-recovery-plan-for-jobs-growth-and-resilience.html>



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## Community Corner

**Introducing ‘Four Seasons Fashions & More’ – Parkhill, Ontario**

<https://www.myfourseasonsfashions.com/>

Four Seasons Fashions & More, located at 214 Main Street, Parkhill, offers ladies’ fashions and accessories, as well as everything in-between, including home décor, bedding, wedding, anniversary, sacramental & baby gifts.

Some of the popular brands we offer are Tribal Fashions, Lola Jeans, Cotton Country by Parkhurst, Coco Y, Myka Designs, Louenhide, Claire Burke, The Naked Bee, WillowTree, Michel Design Works, CrossRoads, Juddlies, lulujo Baby and Snoozies.

The shop originally opened in 2001 and in July 2017, my husband and I purchased it, with myself managing day to day operations. As small business owners, we treasure the relationships we have with all of our customers. We rely on the support of regular customers as well as sporadic customers as we pride ourselves on delivering friendly and personal service. We are readily available to answer detailed questions about the products we sell, and can generally order specific items for you to purchase at your request.

Transitioning from working mainly in the financial services industry to being an owner/operator of this shop, there has been continuous learning. Balancing operating expenses with ensuring you have adequate inventory, especially during a pandemic along with the various shut-downs has been a roller coaster to say the least. We are adjusting!

We have been working tirelessly to get our website loaded with products for on line shopping, offering facetime shopping appointments, or accepting phone orders if you see something you like on our Facebook or Instagram posts. Please "LIKE" us on Facebook and "FOLLOW" us on Instagram!. We offer both shipping, curbside, or free doorstep delivery for anyone residing in or around Parkhill.

We can always second guess ourselves, but with COVID-19, EVERYONE is dealing with the effects of it in some way and we all just need to do our part to stay safe and hope to get through it as quickly as possible so that we can all get back to enjoying life with friends and family.

Thank you to Brenda Meulendyks and staff at Flagstone Financial for featuring our business in this edition of your monthly newsletter. Helping small business makes a community a wonderful place to shop and live. More than anything, word of mouth is essential when it comes to small business advertising!

Diane Cadman



## Upcoming Office Hours

**Please note that the Flagstone office will be closed on Friday, May 7<sup>th</sup> as we celebrate and appreciate our team here at Flagstone for all their hard work and dedication through the past 14 months of COVID. It has truly been a team effort! For urgent needs you can contact Joel Can at 519 697 8715 or**

**Lori Van Geffen at 519 870 9315. Our voice messaging will be updated as well to reflect the closure that day.**

**We will also recognize Monday, May**

**As well, we will be closed on Monday, May 24 for Victoria Day.**

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